



TRANE[®]

Hospitality Solutions

Your Property Operations Partner



Hospitality Solutions

Hospitality is a complex market with rigorous expectations. From upholding brand standards to boosting guest satisfaction, property teams strive relentlessly to meet these demands. Trane understands the unique requirements of the lodging sector and is invested in being the dependable partner you need as we continue to advance our knowledge.

Building Your Brand

Achieving guest satisfaction has evolved far beyond quiet units and a comfortable temperature. These additional expectations present new challenges to your property and staff, and the opportunity to satisfy an increasingly diverse customer base by effectively leveraging advancements in technology.

Trane systems can provide your guests with a uniformly comfortable temperature experience in every functional area and across properties, building customer loyalty by branding their comfort.

From the boiler room to the ballroom

Mobile integration with building automation systems puts personalized guest service in the palm of your hand.



Managing Functional Diversity

Trane offers cutting edge solutions designed to address the challenges associated with temperature, humidity and air quality in every functional area of your property, including:

- Lobby
- Ballrooms
- Conference Rooms
- Pre-Function Areas
- Spas
- Restaurants
- Swimming Pools
- Exercise Rooms
- Laundry Rooms
- Kitchens

Our high efficiency solutions ensure guest and staff comfort while supporting business objectives, by enhancing guest satisfaction and reducing operating costs.

Deliver Service On Demand

Trane makes it possible for you to deliver comfort on demand to your guests, no matter how diverse their needs. Innovative new technologies, high efficiency designs and advanced automation systems make it possible.

[Visit Trane.com/Hospitality](http://VisitTrane.com/Hospitality) for more information.

Your Business as a Brand

From running your existing properties to building new ones, Trane is dedicated to providing solutions that align with your business objectives.

Rise To The Occasion

There may be no time more critical for reliable performance than when hosting events. From weddings to conferences, Trane has the solutions you need to ensure optimal guest experiences when maximum occupancy of function and pre-function spaces task your systems at full loads.

Optimize Your Investments

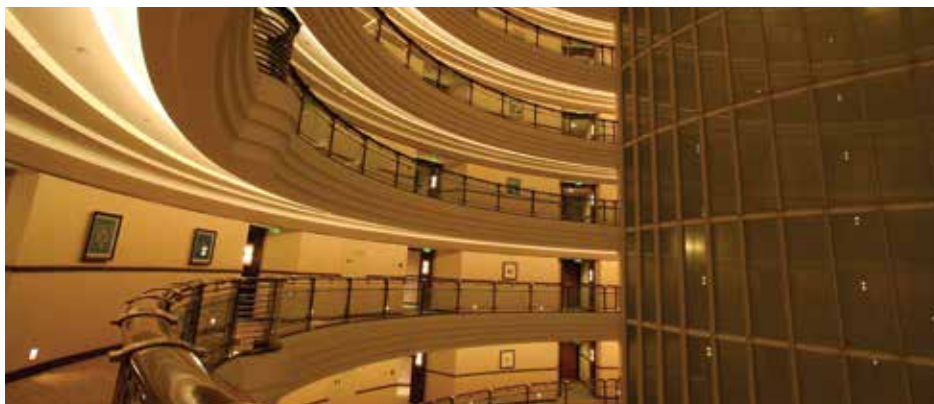
Trane understands that guest satisfaction will always be the priority in property improvement budget planning, and can help you optimize ROI with system upgrades that will directly impact – and enhance – guest satisfaction throughout your properties.

Improve Operating Costs

Trane can help you offset predictable dips in occupancy and ADRs by reducing overall operating costs through HVAC system automation and enhancements.

Prioritize Project Goals

Trane understands that value engineering is an inherent part of any new building project and is dedicated to providing you with strategically optimized solutions that support your financial targets.



Sustainable Savings

An industry that spends, on average, 50% of operating budgets on HVAC has a clear opportunity to reduce expenses. The implementation of sustainability initiatives can achieve cost management business objectives while meeting guest expectations for corporate social responsibility. Trane is committed to developing innovative new HVAC solutions capable of meeting your efficiency goals.

Service Agreements

Planned maintenance preserves the operational integrity of dynamic systems, ensuring reliable comfort and a full service life. Trane service agreements can keep your systems operating at peak efficiencies, conserving operating costs and supporting guest satisfaction.

Behind the scenes comfort

Well controlled temperature and humidity in staff workspaces promote a positive guest experience.



Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. We are a \$14 billion global business committed to a world of sustainable progress and enduring results.



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