



HVAC Systems—Scalable system solutions for maintaining ideal temperature, humidity and CO₂



Optimized Equipment—Ductless, DX, Unitary, Air Handling, Terminal, and Chilled Water Systems



Building Automation Systems—Making precise control easier, mobile and data-rich



Intelligent Services™—Monitoring and analytics to optimize your building and minimize unexpected downtime



Energy Services—Managing your energy supply and demand to reduce cost, optimize performance and improve sustainability



Building Services—Reliable, preventative and proactive scheduled maintenance and repair by factory trained technicians



Rental Systems—Promptly provides temporary, scalable HVAC and power from standard applications to complex solutions

Hospitality

Welcoming guests with sustainable comfort

Your properties help define your brand. Whether you are operating a budget-friendly hotel, five-star luxury resort or high-end convention center, guests have certain expectations about your facilities. In every corner of the industry, people have more choices than ever. To stay competitive, your properties must keep pace with current trends, while keeping an eye on affordability. Beyond architectural design and special amenities, properties are full of hidden potential. We'll help you tap that potential to make your bottom line more profitable and your environmental profile stronger, while enhancing guest comfort. We're transforming hotels around the world with unmatched expertise and innovative digital solutions.

Trane goes beyond... with innovative solutions that build guest loyalty

Trane offers a holistic approach to creating properties that are appealing to guests—and profitable. We've moved into new spaces in building performance; adding expertise in innovative and emerging areas such as distributed energy resources, digital connected technologies, and strategic energy supply and demand management.

Our approach to hospitality begins with a few high-level questions: What are your challenges? What do you want to achieve? What is most important to your guests? Then, we'll bring your properties into the strategy.



Want to attract millennial travelers? Think green.

Sustainability expectations are higher than ever before. LEED® and ENERGY STAR® are considered starting points. Guests want more creative solutions, and they want to know more about your sustainability profile. Trane has many ways to make your properties greener, from using data to make smarter operational decisions to purchasing affordable renewable energy—or generating it on site.

Looking for ways to manage multiple buildings and spaces? Leverage digital solutions.

From hotel rooms to public areas and back-of-the-house spaces, from a single property to global networks, Trane has solutions to match the scale of your organization. Through technology advancements, we're unleashing operational flexibility. Trane's digital solutions use open standard protocols, so you can manage properties today while staying adaptable for the future.

Wondering how to pay for high-end features or stabilize costs? Look at reducing energy rates.

Energy is often one of the top three costs of hotel operations. Along with efficient use, managing the energy supply can be an effective way of reducing operating expenses. But it's getting more complicated: increasing regulations, demand spikes, and renewable energy have changed the way rates are set. Trane has comprehensive supply-side expertise, covering energy purchasing strategies, sourcing, storage, and overall grid network efficiency.



Let's go beyond...

Trane takes a holistic approach to building performance. We'll help you transform your brand by elevating sustainability without sacrificing guest comfort and satisfaction metrics. We'll help you realign your budget, so you can increase profitability by paying less for energy.

For more information, contact your local sales representative or visit trane.com/Hospitality



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Ingersoll Rand (NYSE:IR) advances the quality of life by creating comfortable, sustainable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; and increase industrial productivity and efficiency. We are a \$14 billion global business committed to a world of sustainable progress and enduring results.

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