



Energy Supply Services

Start paying less for energy

Energy management has become extremely complex. Utility providers and building owners are facing new challenges as the world of energy undergoes a transformation, redefining how energy demand and supply are managed. If you stand by passively, utility costs will negatively impact your bottom line for years to come: Long-term power and gas prices are expected to rise by 40 percent through 2030.¹

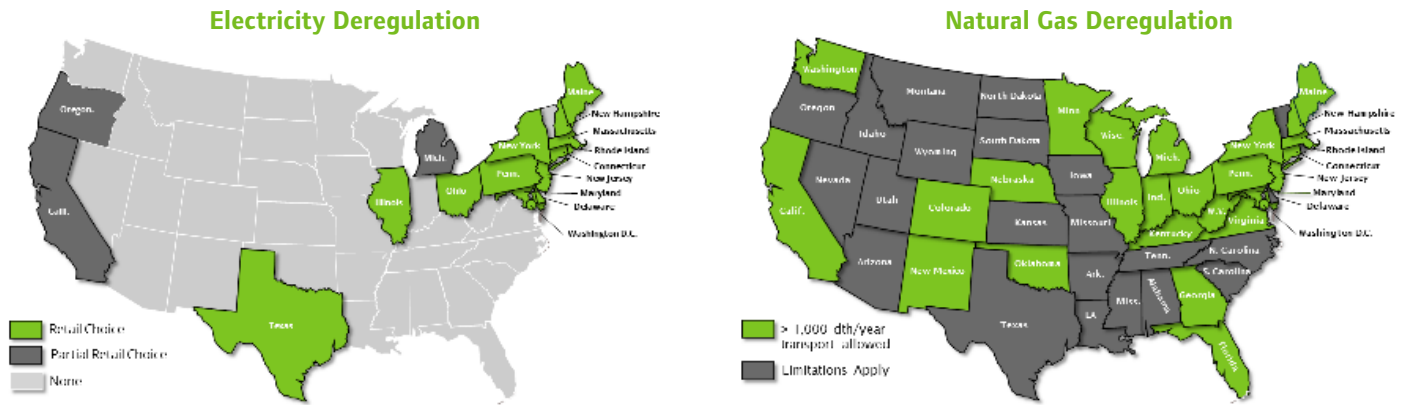
Trane® Energy Supply Services provides strategic energy procurement and management that can help you realize savings, lower price risk and

exposure to market volatility, and achieve business results. We can help you create a comprehensive energy plan incorporating proprietary data and forecasts, risk tolerance assessments and purchasing strategies.

For over 25 years, we have provided services to clients who spend billions of dollars on energy annually. From simple procurement to full service energy management...let's find the energy solutions that work best for you.

Comprehensive Energy Supply Services—Plus Flexibility to Choose

Trane® gives you the flexibility to select exactly the services you need today, with the ability to scale up when you're ready for more.



Navigating the complexities. Trane keeps constant tabs on local and state utility markets and regulations nationwide. We can guide you through the complexities, such as when to purchase energy in a certain region, what kind of pricing mechanism to use, and which supplier to choose. We can even guide you through the process of determining the optimal time to curtail energy usage during peak demand days so you can avoid high capacity charges that get factored into your electricity bill every month.

Natural Gas and Electricity Procurement — the Trane Energy Choice™ offering provides the competitiveness of an RFP combined with direct, one-on-one negotiation with a network of energy suppliers to get the most competitive price and contract terms. Natural gas and electricity procurement can be provided separately or together. The service can be applied to a single site, or to multi-site aggregations to further increase buying power.

Natural gas management — as your energy usage increases, your needs become more sophisticated. We can save you time and keep you informed of your market position, giving you the confidence that you're acquiring natural gas as cost-effectively as possible.

Electricity management — in deregulated states, Trane provides thorough market monitoring and energy use consultation. By using special purchasing tools, we'll help you avoid certain charges while purchasing at wholesale prices.

Strategic supply management — through research and analysis, Trane can ensure that medium to large energy users get the best possible tariff rates and tax exemptions, avoid wrongful fees or penalties, and attain beneficial negotiating positions.

Renewable energy purchasing — you may have a choice between buying traditional power or specifying renewable energy sources. We'll help you understand the options, weigh the pros and cons and, ultimately, help purchase whatever type of energy is best for you at the most affordable rate.

Utility bill management — outsource the massive undertaking of managing your utility bills. Trane expertise virtually eliminates billing errors and ensures payments are made on time, putting an end to costly late fees.

Energy performance auditing — whether you need a starting point or a benchmark, Trane will help you understand how your operation uses energy, and recommend ways to potentially reduce energy expenses.

Energy market intelligence — get insights you can use to stay ahead of the market and maximize your current and future energy budget. Trane provides timely publications, webinars and seminars.

LET'S GO BEYOND™

Trane offers comprehensive Energy Services to help you be more sustainable, cost efficient and resilient.

Learn more at [Trane.com/BeyondEnergy](https://www.trane.com/BeyondEnergy)



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