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Infrastructure Improvements at Intesa Sanpaolo Increase Energy Efficiency and Operational Efficiency

Trane presenting Intesa Sanpaolo with Energy Efficiency Leader award

Parma, Italy, 20 September, 2012 – Infrastructure upgrades completed at Intesa Sanpaolo, one of the top banks in the Euro zone, are anticipated to increasing energy and operational efficiency while creating a more sustainable environment that reflects the bank’s commitment to environmental stewardship.

The improvements, completed in 2011 at the banking group’s data centre in Parma, Italy, are expected to have a three-year payback period. The system upgrade also provides reliable, efficient and capable cooling critical to the data center environment. The improvements to the facility’s chilled water plant are expected to increase energy efficiency by 16 percent.

Intesa Sanpaolo leaders completed the improvements to reflect their corporate commitment to environmental responsibility and to optimize energy efficiency.

In recognition of Intesa Sanpaolo’s commitment to energy and operational efficiency and sustainability, Trane, a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand, is presenting Intesa Sanpaolo with the “Energy Efficiency Leader Award.”

Details of the award presentation:

- Intesa Sanpaolo will be recognized at an award presentation on 24 September at 10:45 a.m.
- Michel van Roozendaal, vice president of Thermo King and Trane in the Europe, Middle East, India and Africa region for Ingersoll Rand, will present the award to Simone Sprecapane, who is responsible for the management of all Intesa Sanpaolo premises in Italy

“In addition to increasing our energy efficiency, which makes sound economic sense, these system upgrades also reflect our commitment to sustainability and environmental stewardship,” said Roberto Gerbo, energy manager for Intesa Sanpaolo.

“As a leading banking group, we believe that safeguarding the environment should be a strategic part of decision making. Intesa Sanpaolo can have a positive influence on the society and environment by promoting the adoption of energy efficient systems and operation.”

The improvements represent a major step in transforming the bank’s Parma facilities into high performance buildings that tie to its business mission. High performance buildings take a whole building approach to performance while creating spaces that are reliable, safe, healthy, comfortable and efficient.

High performance buildings meet specific standards for energy and water consumption, system reliability and uptime, environmental compliance and occupant comfort. All standards are set to deliver established outcomes that help building owners and occupants achieve their business missions.

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Audit Identifies Energy Conservation Measures

Intesa Sanpaolo leaders selected energy conservation measures for the upgrades after a detailed two-month energy study of the data centre buildings was completed during which Trane experts monitored temperatures and chiller load.

The audit showed that cooling system operation was not optimized for efficiency, leading the chillers to operate at 50 percent load. Based on these results, bank leaders selected the energy conservation measures that best met their needs while improving energy efficiency and sustainability.

Upgrades included replacing two low-efficiency 400 kilowatt (kW) air-cooled chillers with one high-efficiency 1,000 kW water-cooled system. A Tracer Summit™ chiller plant management system was installed to control 7,500 kW of cooling production and distribution. The control system reduced the number of chillers required to efficiently operate the chiller plant.

Intesa Sanpaolo leaders also introduced an ongoing maintenance contract in addition to predictive and preventive services provided by an offering called Trane Care™. The implemented maintenance and service programs help ensure that the energy-efficient and environmentally responsible systems keep running at optimum performance.

The Trane Care services include Adiabatic Cooling which increases heating, ventilation and air conditioning system reliability and efficiency by decreasing the temperature of the air entering the coil. Vibration analysis identifies any change in the vibration signatures of rotating components — providing fast diagnosis of challenges requiring attention such as bearing wear or shaft imbalance.

Unacceptable wear conditions also will be evident in oil characteristics such as moisture, acidity and metal concentration. Regular oil analysis, another aspect of predictive maintenance, is done so that minor challenges can be detected and repaired to ensure ongoing optimized performance.

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About Intesa Sanpaolo

The Intesa Sanpaolo Group, with 10.8 million customers and 5,600 branches in Italy, is the leading banking group. It is also one of the largest banking groups in Europe. It is the leading provider of financial products and services to both households and businesses in Italy. Intesa Sanpaolo also a strategic presence in Central and Eastern Europe and the Middle East and North Africa, with over 1,500 branches and 8.3 million customers of subsidiaries operating in retail and commercial banking in 12 countries. It also has an international network specialized in supporting corporate customers, which oversees 29 countries including the United States, Russia, China and India.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit ingersollrand.com or trane.com.