



## News Release

**FOR IMMEDIATE RELEASE**

### **Syracuse University Engineering Students Learn How To Think Green “Outside the Cubicle”**

Syracuse, NY. (Feb. 23, 2009) — Students at Syracuse University will soon take a fresh look at their futures by learning about careers in green building that take them “outside the cubicle.”

Mike Carey, business leader for Trane’s commercial systems business in New York and Vermont, will present “A Sales Engineer’s Role in Green Building” to students **from 2-3 p.m. on Feb. 24 in room 369 of Link Hall on the Syracuse University campus.**

“Sales engineering is an exciting alternative career that enables students to combine strong interpersonal skills with a solid technical background,” said Carey. “Should students choose a career in sales engineering, it will be crucial for them to stay current with trends like green building and sustainability in order to best counsel their customers.”

In addition to describing how a career in sales engineering — which has a day-to-day influence on green building — can favorably impact the environment, Carey’s presentation will offer a comprehensive overview of green and sustainable buildings including:

- How green buildings benefit the environment, the health of occupants and the building owners’ bottom lines
- What energy-efficient technologies are available today and how those technologies can significantly reduce the impact of new and existing buildings on the environment

During his campus visit, Carey will also discuss business ethics and green building and sustainability with engineering seniors. In addition, he will meet with engineering faculty members to listen, learn and discuss the issues that are important to them.

#### **About Carey**

Since 2006, Carey has successfully led and managed seven locations and more than 150 employees within the New York and Vermont districts for Trane. He oversees sales and develops strategies for the four interrelated business streams at Trane: systems, services, contracting and parts. Prior to joining Trane, Carey worked at Johnson Controls for almost 15 years and at Andover Controls as vice president of engineered systems. Carey holds a Bachelor of Science degree in mechanical engineering from Northeastern University.

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### **About Engineering Better Careers, Engineering Better Environments**

Carey's visit is part of Trane's "Engineering Better Careers, Engineering Better Environments" College and University Program. Through the program, senior executives collaborate with faculty and administrators to inspire the next generation of HVAC engineers. Trane executives visit campuses in person to educate students about real world engineering and business issues and about the impact that engineering students can have today.

Throughout the school year, Trane continues to support students and faculty by enriching classroom curriculum and creating clubs that encourage hands-on and experiential learning. Trane often offers software and lab equipment at reduced cost; guides development of classroom curricula, student projects and clubs; sponsors field trips to sales and manufacturing locations and offers student internships and limited scholarships.

***Carey is available for interviews upon request and appointment.***

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### **About Syracuse University, L.C. Smith College of Engineering and Computer Science**

Since its founding in 1901, the LC Smith College of Engineering and Computer Science (LCS) at Syracuse University has been leading the way in educating engineers and computer scientists, creating new knowledge and technologies and anticipating the evolution of engineering. Balancing its commitment to excellence in education in engineering and computer science with the leadership role that it plays in emerging and innovative technologies, LCS is recognized nationally for excellence in teaching and research.

### **About Trane**

Trane, a business of Ingersoll Rand, improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit [www.trane.com](http://www.trane.com).

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