



News Release

FOR IMMEDIATE RELEASE

Trane Leaders Discuss How to Prepare Your Healthcare Facility for Catastrophic Failure

- Attendees Will Learn HVAC Contingency Planning Guidelines at Midwest Healthcare Conference -

Indianapolis, IN, October 29, 2009 – Most healthcare facilities in the U.S. have designed plans to address power outages, fires or computer failures. However, administrators do not always prepare for failure of the facility's heating, ventilation and air conditioning (HVAC) system. For healthcare organizations, a catastrophic HVAC system failure could shut down the facility and put both lives and profitability in jeopardy.

With that risk in mind, **Trane leaders Richard Campbell, central territory vice president,** and **Mark Sundstrom, direct sales account manager,** will describe the consequences of a major HVAC outage, the key steps involved in preparing a well-crafted, up-to-date HVAC contingency plan, and the successful case examples of hospitals that have developed HVAC contingency plans at the 2009 Midwest Healthcare Engineering Conference.

Details of the presentation are:

When: November 5, 2009 at 10:30 a.m. (Conference is November 4-6)

Where: Lucas Oil Stadium, Indianapolis, Indiana

Conference Website: <http://www.mwhcec.org>

Attendees will learn how to develop an HVAC contingency plan that will manage the consequences of operational interruptions or building system failures and understand the key components; assemble a knowledgeable and experienced team to develop and execute the plan; and understand the potential consequences of a major HVAC outage in their healthcare facilities.

The annual Midwest Healthcare Engineering Conference provides attendees with insight into project financing, infrastructure challenges and the regulatory environment in the healthcare arena. The conference brings together healthcare engineering professionals to discuss the latest industry trends, relevant technology and skills necessary to advance within the healthcare industry.

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About Campbell

Richard Campbell is the vice president for Trane's commercial systems business in the Central Territory. In this role, Campbell is responsible for growing the sales and distribution of systems, services and solutions across the central United States. He was named to this position in 2004 after serving for two years as business leader in the St. Louis district.

Campbell has extensive experience ensuring that HVAC systems in buildings are designed, installed and maintained properly to guarantee the highest level of efficiency, reliability and comfort. He has been with Trane since 1984 and has gained experience in a variety of roles of increasing responsibility that have provided him with innovative insights into the design, construction and operations process and what it takes to make buildings work better.

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Campbell earned a bachelor's degree in mechanical engineering from Vanderbilt University in Nashville, Tennessee. He is a member of the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) and the American College of Healthcare Executives (ACHE). He currently serves on the St. Louis Children's Hospital Development Board and the St. Michael's Houses Board supporting inner-city housing.

About Sundstrom

Mark Sundstrom is an account manager for direct sales in Trane's Indianapolis district and a LEED Accredited Professional. In this role, he is responsible for calling on mostly healthcare facilities and growing the sales of services, equipment and controls. In his 34 years with Trane, he has held several positions in Chicago and Indianapolis. In Chicago he held the position of New Equipment Sales Engineer and General Manager of Service. In Indianapolis he held the positions of EBS Sales Manager and Account Manager Direct Sales.

Sundstrom earned a bachelor's degree in Mechanical Engineering from Purdue University in West Lafayette Indiana. He is a member of ISHE and serves on the Camp Lakeview Board.

About Trane

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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