



News Release

FOR IMMEDIATE RELEASE

Contact:

Joan Schimml
Trane, a brand of Ingersoll Rand
651.260.4983, joan.schimml@trane.com

Trane® Foundation™ Light-Commercial Rooftop Units Deliver All-New Design Shaped by Customer Input

Solution features a unique dual-footprint design that can directly replace up to two-thirds of existing units without curb adaptors

Clarksville, Tenn., Oct. 15, 2013 — Available in the 15- to 25-tonnage range, all-new Trane® Foundation™ light-commercial rooftop units feature a unique dual-footprint design that can directly replace many existing units without adaptor curbs and are available for rapid delivery. The form, function and features were shaped by careful consultation with customers to deliver on their unique needs.

Trane, a leading global provider of indoor comfort solutions and services and a brand of Ingersoll Rand, recently introduced this heating, ventilation and air conditioning (HVAC) solution to its existing light commercial unitary (LCU) portfolio.

“Prior to designing the units, Trane conducted targeted market research with light-commercial rooftop unit specifiers, owners and users, as well as our customer council,” said Jeff Moe, product leader of commercial unitary for Trane North America.

“Every part of the new Trane Foundation rooftop unit was carefully considered to provide a specific customer segment with a lasting combination of performance, efficiency, reliability and value in a product offering that meets their unique needs. This new addition enhances our already established and credible Trane light-commercial portfolio.”

The unit features durable components that have been tested in the field — including a long-lasting tubular heat exchanger, reliable gas ignition system and proven compressor technology. In addition, Trane Foundation rooftop units are certified to meet the most recent energy-efficiency standards established by ASHRAE.

The dual-footprint design makes Trane Foundation rooftop units compatible with multiple roof curbs without the expense of installing an adapter curb or other modifications — helping building owners manage their budgets and bottom line.

-more-



News Release

Trane Foundation Light-Commercial Rooftop Units Deliver All-New Design Shaped by Customer Input – 2

Trane also actively manages the manufacturing and inventory of Foundation™ light-commercial rooftop units to ensure models are always ready to ship — often the same day an order is placed. Immediate availability minimizes negative impacts an organization may experience when a unit fails and is awaiting replacement.

Trane Foundation rooftop units are ideal for a broad range of customers and support a wide array of applications and buildings including older buildings needing replacement units or new construction projects requiring a first HVAC system.

To learn more about Trane Foundation rooftop units, visit Trane.com/Foundation.

#

About Ingersoll Rand and Trane

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilation and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit ingersollrand.com or trane.com.