

## **News Release**

## FOR IMMEDIATE RELEASE

## **Trane Announces Discovery Gardens Contract Win**

Customer cites energy efficiency and reliability advantages in selection

**Dubai, U.A.E., May 9, 2006** – Trane, a leading global provider of indoor comfort systems and comprehensive facility solutions, today announced that it has earned the second phase of a contract with Discovery Gardens, a new residential development project by Nakheel.

Trane will supply eight more EarthWise<sup>™</sup> CenTraVac<sup>™</sup> chillers, which are the most energy efficient on the market today, each delivering 2,450 tons of cooling and complements the 21 chillers supplied during the first phase of the project.

The chillers will provide 100,000 tons of district cooling for 100 apartment buildings in the development. District cooling is the distribution of chilled water to multiple buildings for air conditioning uses. The cooling is usually provided from a dedicated cooling plant.

"Trane has an impressive track record in providing reliable, high performance, energy efficient district cooling solutions," said Keith Levers, director of Palm District Cooling. "This region has extreme climactic conditions and this together with the need for developers to manage costs and their use of energy means that Trane's systems are able to meet those requirements."

"Discovery Gardens had specific and demanding cooling criteria and it was Trane's opportunity to illustrate that it had the systems and expertise necessary to meeting their comfort and energy efficiency needs," said Didier Hardouin, vice president and general manager for Trane in the Middle East, Africa and India Region (MAIR). "We are delighted to have been involved in this project to meet the needs of this prestigious residential development."

The supply and installation contract was awarded by Palm District Cooling (PDC) to Shinryo Corp of Japan.

Trane's EarthWise CenTraVac chillers are up to 13.5 percent more efficient than the next available chiller. Trane CenTraVac chillers use R-123, which is the most balanced, environmentally responsible refrigerant choice for large chillers with very low global warming potential and near zero ozone depletion impact. In fact, if all centrifugal chillers sold in one year operated at the same efficiency as Trane's CenTraVac chiller, the reduction in greenhouse gas emissions would be the equivalent of planting nearly 1.4 million trees.

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**Discovery Gardens Win – 2** 

Trane has provided HVAC systems and solutions to customers in the Middle East, Africa and India (MAIR) region for nearly 50 years -- enhancing their indoor and outdoor environments through improved indoor air quality, dehumidification, moisture control, acoustics and energy efficiency performance.

Recently, Trane was awarded multi-million dollar contracts with the Burj Dubai, the tallest building in the world, and Dolphin Energy's new local head office complex in Qatar. Trane is also providing air conditioning solutions to Nakheel's Palm Jumeirah Island villas.

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Trane, the air conditioning systems and services business of American Standard Companies, is a leading global provider of indoor comfort systems and comprehensive facility solutions. Its offerings include energy efficient heating, ventilating and air conditioning systems, service and parts support, advanced building controls and financing solutions. Each Trane system is designed to meet the specific needs of customers who want heating, cooling, dehumidifying and air cleaning systems for residential, commercial, institutional and industrial applications. In 2005, Trane contributed \$6 billion to American Standard's total sales of \$10 billion. For more information, visit the Trane Web site at <u>www.trane.com</u>.

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