

# Products and Services

*Assisting your facility requirements...*

## TRANE EQUIPMENT...

- Air Handling Units – Indoor and Outdoor, Standard and Custom
- Automated Electronic Building Controls
- Cabinet & Wall Heaters – Electric and Hydronic
- Chillers – Absorption, Centrifugal, Helical Screw, Scroll, Air and Water Cooled
- Condensing Units – Air and Water Cooled
- Convector
- Energy Recovery Units
- Fan Coil Units
- Furnaces
- Heat Pumps – Self-Contained and Split, Air and Water Cooled
- Packaged HVAC units, Rooftop Gas, Electric, Constant and VAV
- Self-Contained Units
- Split Systems
- Thru-the-Wall Units
- Unit Heaters – Gas, Electric and Hydronic
- Unit Ventilators
- Variable Air Volume Terminals
- Variable Speed Drives
- Wall Fin Radiation – Hydronic and Electric

## NON-TRANE EQUIPMENT...

- Armstrong Humidifiers and Hydronic Specialties
- Johnson Air Rotation Units
- Custom Airside Equipment
- EDG Filters
- Electric Duct Heaters
- LG VRF & Ductless Systems
- Loren Cook Fan Products - Roof, Wall, Utility, and Exhaust
- Make-up Air Units
- Multi-Stack modular Chillers
- Triad Modular Boilers
- Temspec Vertical Fan Coils

## TRAINING...

- Local Training
- Regional Training
- Custom On-site Training



## TECHNICAL SERVICES...

- Facility Management
- Customized Service Agreements
- Preventive Service Agreements
- Select (all Inclusive Serv. Agrmts.)
- Pneu. & Digital Building Control Services and Monitoring
- Performance Based Service (HPB)
- Energy Optimization Services
- Equipment & System Repair Services All Types, All Manufacturers
- IAQ Services
- Emergency service – 24 hours a day, 7 days a week, 365 days a year
- Air and Water Balancing
- Chiller Conversions
- Cooling Tower Repairs
- Small Unit Replacement
- Infra-Red Analysis
- Eddy Current Tube Analysis
- Oil and Refrigerant Analysis
- Vibration Analysis
- Temporary Cooling Solutions
- 24 Hour Emergency Cooling
- Chiller & Cooling Tower Rentals
- DX Package Unit Rentals
- KoldWave Spot Coolers

## CONTRACTING SOLUTIONS...

- Turnkey Equipment Replacement
- Engineered Turnkey System Replacement
- Performance Contracting
- Project Management
- System Solution Design
- Automated Building Controls
- Energy Conservation Solution Designs
- Building Recommissioning
- Testing & Balancing – air/water
- Energy conservation retrofits

## BUILDING AUTOMATION SYSTEMS...

- We can upgrade or replace any existing pneumatic or electronic controls with Trane Tracer Summit Building controls, providing a color graphical “window” to your building with features including:
- Optimization of Building HVAC and Lighting Schedules
- ASHRAE Standards for Chiller Plant Management, Building Ventilation and BACNET open protocol
- Building Alarms to Peripheral Devices, Personnel Pagers with Alphanumeric Messaging, Email, Text Messaging, PDA, Cell Phone
- Pictorial View of all System Components for Easy Operator Control
- Internet Based Access for Offsite System Control

## PARTS SOLUTIONS...

- Consignment programs
- Chemicals and Chemical Laboratory
- Generic and Brand Parts
- Installation Accessories
- Tools
- Compressors
- Equipment
- IAQ Supplies
- 6 Convenient Locations

Please call your local account manager at  
**804-747-3588 (Richmond), 540-563-2828 (Roanoke), or 423-349-5506 (Tri Cities)**  
 if you have any questions.