



Trane Parts Advantage

Why Buy From Your Trane Parts Center?

We're in the business

Trane's® Aftermarket Parts does over \$300 million in HVAC parts and supplies annually.

We have what you need

Trane backs up local inventory by stocking over 20,000 SKUs, worth \$25 million, in two main warehouses located in Memphis, TN and La Crosse, WI. Over 200,000 SKUs are maintained in the PRIDE™ ordering system.

We offer local availability

Parts Centers on DFR (Demand Flow Replenishment) maintain a 96% local stock order fill rate on DFR products.

We can get it to you quickly

99.8% success rate on all ER Express orders (order in by 5:00 p.m. Central Time, order ships the same day or we pick up the freight.)

We know distribution

Trane Aftermarket processes 1500 orders daily from 450 points of distribution.

We have the right parts

OEM "application-engineered" replacement parts optimize your equipment's performance. A full value line is also offered for those situations where cost, availability, and competitive equipment servicing is needed.

We handle the warranty

Hassle-free Falcon™ warranty process



We do business the way you want

Try e-Commerce on Trane's ComfortSite.com for 24/7 transactions or visit our Parts Showroom.

We're growing to serve you better

Over 300 new items added to the 2002 ServiceFirst™ Parts and Supply Catalog.

We can find your solution

We have parts cross-referencing capabilities and the unique CATS 2000™ parts identification program.

We support you with literature

The Eagle™ information program offers quick access to Trane service bulletins and other product information giving your service team the knowledge to fix it right the first time.

TRANE PARTS CENTERS OF VIRGINIA

Why Buy From Your Trane Parts Center?

We have the customers' attention

In blind focus groups, HVAC customers graded us best at providing OEM parts and supplies.

And finally,

We value our dealers' business enough to offer a Dealer Rewards Program that enables you to run your business more profitably.

Ask your parts representative about our rewards program that offers substantial credit for buying through Trane Parts Centers.

- 6 Store Locations
- Multi-Million Dollar Inventory in Stock
- Residential and Commercial Availability
- Automated Phone System
- E-Commerce at www.ComfortSite.com
- Training Programs
- Inventory Programs – Dealer Managed Inventory
- Seasonal / Monthly Promotions
- Portable Air Conditioning Sales and Rentals
- Parts Technical Support
- 24- Hour Emergency Parts Service
- Professional Staff with 100 Years of Combined Service
- Dedicated Outside Sales Account Managers
- Local Customer Programs
- Local Warranty Support
- IAQ / Air filtration Site Surveys
- Distribution Consistency:
Over 25 years as your Trane Parts Supplier

Trane Parts – MIDLOTHIAN SUPER CENTER

12738 Oak Lake Court
Midlothian, VA 23112
(804) 744-1566
(888) 727-8747 Toll Free
(804) 935-1216 Fax

Trane Parts - ASHLAND

10408 Lakeridge Parkway, Suite 100
Ashland, VA 23005
(804) 747-4774
(888) 872-6322 Toll Free
(804) 747-4918 Fax

Trane Parts – FREDERICKSBURG

115 Juliad Court, Suite 111
Fredericksburg, VA 22406
(540) 752-2976
(877) 398-9436 Toll Free
(540) 752-2730 Fax

Trane Parts - ROANOKE

2361 Tuckawana Circle
Roanoke, VA 24017
(540) 342-3027
(800) 477-4510 Toll Free
(540) 777-6874 Fax

Trane Parts – CHARLOTTESVILLE

1215 East Market Street
Charlottesville, VA 22902
(434) 327-1601
(866) 471-9018 Toll Free
(434) 327-1607 Fax

Trane Parts – TRI CITIES

10390 Wallace Alley Street
Kingsport, TN 37663
(423) 279-1160
(877) 844-7441 Toll Free
(423) 279-1169 Fax



Trane
A business of Ingersoll Rand

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