



News Release

FOR IMMEDIATE RELEASE

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High Efficiency Building Systems at Nice-Matin Decrease Electricity Costs 15 Percent, Significantly Reduce Water Consumption

Trane will recognize newspaper publisher's commitment to sustainability with the "Energy Efficiency Leader Award"

Nice, France (Sept. 26, 2011) – Nice-Matin, which publishes and prints newspapers serving southern France, Monaco and Corsica, incorporated innovative system upgrades and an ongoing service contract that have reduced electricity costs by 15 percent, eliminated 2 million cubic meters of water consumption and improved employee comfort.

The Nice-Matin team completed upgrades to honor the company's commitment to sustainability. Improvements also replaced outdated systems and improved system reliability. The upgrades earned Nice-Matin an official certification by the French Directions Régionales de l'Environnement, de l'Aménagement et du Logement (DREAL).

In recognition of Nice-Matin's commitment to improving building performance and sustainability, Trane, a leading global provider of indoor comfort systems and services and a brand of Ingersoll Rand, is presenting the company with its "Energy Efficiency Leader Award." Nice-Matin is the first news organization worldwide to receive this award.

Details of the award presentation:

- Nice-Matin will be recognized at an award presentation that will take place on Sept. 26 at 10.00 a.m. at 214 Route Grenoble, 06200 Nice, France.
- Manlio Valdes, president of the Climate Solutions sector (Thermo King and Trane) in the Europe, Middle East, India and Africa region for Ingersoll Rand, will present the award to Frédéric Touraille, general director for Nice-Matin.

"These improvements help us maintain the reliable production environment that is critical to news publishing," said Touraille. "We're pleased that these solutions are sustainable, that they are good for our bottom line and that even more importantly, they provide a more comfortable and productive workplace for our employees."

The infrastructure improvements link the physical environment of the publishing facility to the company's business objectives. This link is a key step in Nice-Matin's journey to create a high performance building.

High performance buildings take a whole-building approach to performance while creating spaces that are comfortable, safe, healthy and efficient. They meet specific standards for energy and water consumption, system reliability and uptime, environmental compliance, occupant comfort and other factors. All standards are set to deliver established outcomes that help building owners and occupants achieve their business missions.

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New High Efficiency Infrastructure Systems at Nice-Matin – 2

Customized solutions selected

At the start of the process, leaders collaborated with Trane to identify potential energy conservation measures. Using that list, they selected infrastructure systems that best met their needs.

Initially, improvements were driven by the need to replace an outdated chlorofluorocarbon (CFC)-based chilled water system that would not meet future regulatory requirements. A high-efficiency chilled water system that met these objectives was chosen.

A new building automation system provides centralized control of the cooling plant. The building automation system also controls the heating, ventilation and air conditioning systems (HVAC) and enables remote access to the heating plant, 40 air handling units and a cooling system for the information technology (IT) room.

Eight years later, Nice-Matin also added six dry coolers which have eliminated condensing water consumption from drilling. Previously, 2 million cubic meters of water annually were required to refresh the cooling generator. Addition of the dry coolers has also increased system reliability.

This year, Nice-Matin added seven new air handling units to support a new rotary press. This press expands their pagination to 96 pages from 80 pages and provides increased color printing capabilities.

The selected chilled water system allows simultaneous functioning of the new and the old rotary presses and provides sufficient capacity to support both presses. They also added a new cooling system for the information technology (IT) room. This closed control system provides back up to avoid production shortage.

The modifications also reflect the objectives of the Eco Valley (Eco vallée) plan, a French National Interest Project (Opérations d'Intérêt National). This environmentally aware initiative focuses on transforming the Côte d'Azur in southern France into a leading global example of sustainable development.

An ongoing Trane Select maintenance contract ensures that the new systems continue running at optimum levels to avoid downtime and to provide reliable temperature and humidity control, especially for the printing and IT environments where more stringent conditions must be met.

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About Nice-Matin

Nice-Matin, located in Nice, France, publishes and prints newspapers serving southern France, Monaco and Corsica. More information is available at: <http://www.nicematin.com/>.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.