



**FOR IMMEDIATE RELEASE**

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## **Trane Intelligent Services Deliver Cost Savings with HVAC Risk Management**

### ***Advanced 24/7, centralized monitoring ensures HVAC system integrity and efficiency***

**Brussels, Belgium, January 31, 2012** – A heating, ventilation and air conditioning (HVAC) system that performs reliably and efficiently delivers significant energy and operational savings. This reality underlines the importance of HVAC risk management for facility managers.

Trane, a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand, helps ensure optimal HVAC system performance with its new Trane Intelligent Services, which offer around-the-clock, year-round remote monitoring of customer-specific performance parameters at a dedicated Trane facility.

Through early detection and mitigation of performance issues, Trane Intelligent Services help minimize the occurrence and severity of system failures. This reduces the chance of downtime, as well as the operational and financial consequences it entails.

In case of an alarm, Trane technical specialists immediately identify and diagnose the issue. Customers receive notification via text message, e-mail or pager. If on-site service is required, the monitoring center will call on local Trane technicians to take appropriate action.

Remote diagnostics and alarm management reduce cost of ownership of an HVAC system. Periodic alarm and event activity reporting allows for proactive service planning.

With Trane remote technical experts and local technicians on stand-by, customers can maximize operational efficiency without investing in in-house staffing. Facility managers can consolidate and centralize operations with standardized procedures that include a common management tools platform and standard reporting.

Trane Intelligent Services involve a service contract, an approved control interface communication system such as Trane Tracer™ and a network link to a Trane monitoring facility. Three service levels are available:

- **Alarm Notification** offers customers defined data collection points, automated “no touch” critical alarm and event notification, and the ability to archive critical event history.
- **Active Monitoring** goes a step further with event mitigation and diagnostics, plus intelligent mobilization of Trane professionals, from technical specialists to field service technicians.
- **Building Performance** offers maximum HVAC risk management by adding system baseline, operating efficiency, building benchmarking and continuous improvement opportunities.

## **Trane Intelligent Services Deliver Cost Savings with HVAC Risk Management - 2**

“Trane Intelligent Services offer peace of mind to customers with mission-critical HVAC systems,” said Jose Laloggia, service and parts leader for the Trane commercial business in Europe, Middle East, India and Africa. “With Trane Intelligent Services, system glitches are resolved before they can create costly problems or downtime.”

The new Trane Intelligent Services complement the company’s existing line of services that enables customers to improve reliability, efficiency and cost of ownership. This includes the Trane Select™ and Trane Controls predictive and preventive maintenance programs and the Trane Care™ customized service solutions for system upgrade and optimization.

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### **About Ingersoll Rand**

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit [www.ingersollrand.com](http://www.ingersollrand.com).