



News Release

FOR IMMEDIATE RELEASE

Rutgers Students Learn About Engineering Careers that Apply Green Building Solutions

Piscataway, N.J., Nov. 25, 2009 — Engineering students at Rutgers will soon learn about a green career option that takes energy efficient building solutions from concept to reality.

Steve Wey, business leader, Heating, Ventilation, Air Conditioning and Refrigeration sector of Ingersoll Rand in New York/New Jersey, will discuss sales engineering, a career that utilizes technical and scientific knowledge in a business application. In addition, Wey will share case examples that demonstrate green building technologies and solutions implemented by sales engineers and the results that they achieve.

Wey will present "Building for the Future: The Elements of Success" as part of the Trane Engineering Better Careers. Engineering Better Environments. program.

When: Dec. 1, 12:05 – 1 p.m.

Where: SEC-117, 98 Brett Rd., Piscataway, N.J.

Wey is available for interviews upon request and appointment.

"Today's marketplace is becoming more and more scientifically advanced," said Wey. "We need professionals with a technical background and business acumen to design and modify technical solutions to meet business goals. Green building solutions exist today, and in the HVAC industry, a sales engineer's role is to adapt these solutions to meet specific business needs."

While on campus, Wey will meet with students, professors and university leaders to discuss key industry issues such as energy efficiency and green building, the future of the HVAC industry and the growing need for sales engineers.

About Wey

With more than 30 years of experience, Wey delivers economically and environmentally responsible solutions to colleges and universities, K-12 schools, industrials and other businesses throughout New Jersey and New York. He leads more than 300 sales, service, and aftermarket parts and supply associates in providing building owners and their influencers with energy efficient HVAC-R systems and services.

Wey has been active in the industry through several associations, including ASHRAE, NAIOP, PASBO, and BOMA, during the past 30 years. Wey holds a Bachelor of Engineering Science degree in environmental engineering from Johns Hopkins University in Baltimore, Md.

About Engineering Better Careers, Engineering Better Environments.

Through the "Engineering Better Careers. Engineering Better Environments." program, Trane senior executives collaborate with faculty and administrators to inspire the next generation of HVAC engineers. Trane executives visit campuses in person to share information and insights with students about real world engineering and business issues and the impact that engineering students can have today.

Along with these visits, Trane supports students and faculty by enriching engineering curriculum and creating clubs that encourage hands-on and experiential learning. Trane often offers software and lab equipment at a low and reduced cost; guides classroom curriculum, student projects and clubs; sponsors field trips to sales and manufacturing locations; and offers student internships.

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About Rutgers

Rutgers, The State University of New Jersey, is a leading national public research university and the state's preeminent, comprehensive public institution of higher education. Rutgers is dedicated to teaching that meets the highest standards of excellence; to conducting research that breaks new ground; and to turning knowledge into solutions for local, national and global communities. As it was at our founding in 1766, the heart of our mission is preparing students to become productive members of society and good citizens of the world. Rutgers teaches across the full educational spectrum: preschool to precollege; undergraduate to graduate and postdoctoral; and continuing education for professional and personal advancement. Rutgers is New Jersey's land-grant institution and one of the nation's foremost research universities, and as such, we educate, make discoveries, serve as an engine of economic growth and generate ideas for improving people's lives.

About Trane

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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