



News Release

FOR IMMEDIATE RELEASE

Energy Efficient Building Strategies Shared at the Property Management Exposition and Conference

- Trane leader delivers insights on energy planning on a budget -

Toronto – Nov. 30, 2010 – In today's economy, creating a strategic energy plan is one of the most proactive business decisions companies can make. Company executives and facility managers can see significant bottom line improvements by gaining a clearer understanding of their building's energy use and creative ways to achieve maximum efficiency.

Dan Wendl, vice president for HVAC-R operations, Trane, northeast territory, will discuss how organizations can develop an energy plan on a budget and provide a financially-driven business case for improving energy efficiency during the annual Property Management Exposition and Conference (PM Expo).

Conference attendees will gain insights on a 360-degree view of how businesses can create a more sustainable model for their environment and bottom line – including the latest in energy auditing, retrofit construction, climate control technology and creative project financing.

About the Conference

When: Wednesday, Dec. 1, 10:30 a.m. – 12:00 p.m.

Where: Metro Toronto Convention Centre
South Building
Room 711

Website: http://www.pmexpo.com/post_show/index.php

About PM Expo

As Canada's largest annual property management exposition and conference, PM Expo facilitates the exchange of ideas, best practices and product knowledge that provides strategies and cost effective solutions for managing and operating buildings. With more than 1,050 exhibits, 150 new and sustainable products and 250 presentations, visitors view the latest in building management, maintenance, operation and construction products, services and technologies.

Trane, a leading global provider of indoor comfort systems and services and a business of Ingersoll Rand, is serving as an event sponsor and will be located at **booth 1514**.

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About Dan Wendl

Dan Wendl is vice president for Trane's North American climate solutions business in the Northeast US and Canada. He is responsible for growing the sales and distribution of systems, services and solutions across 13 U.S. states and all of Canada. He is an accomplished engineer and business leader, and during his more than 25 years with Trane, his responsibilities have included engineering, marketing, sales and management. Wendl is a registered Professional Engineer who graduated from Iowa State University. He is a chapter past-president of the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE). He is also a member in the Building Owners and Management Association (BOMA), the U.S. Green Building Council (USGBC), American College of Healthcare Executives (ACHE).

About Trane

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments, improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$13 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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