



FOR IMMEDIATE RELEASE

Attendees at National Facilities Management & Technology Conference Learn to Align Maintenance with Business Goals

– Trane experts to discuss how to redesign maintenance programs to optimize building performance –

Baltimore (March 14, 2010) — Thanks to today's unpredictable economic environment, many companies face cost-cutting measures, unprecedented energy volatility and difficult-to-secure project financing. Under these conditions, maintenance efforts demand greater scrutiny than ever.

At the National Facilities Management & Technology Conference (NFMT 2010), **Neil Maldeis, energy engineering manager for Trane**, will present seven steps for optimizing an organization's maintenance strategy to align with business goals. Trane is a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand.

Preventive maintenance has become so institutionalized that facilities operations staffs in many organizations have stopped evaluating maintenance outcomes. Redesigning overall maintenance strategies using monitoring and predictive technologies can help organizations achieve optimal building performance.

Conference attendees will learn how to fully understand the current business needs of their company, rank systems by criticality, evaluate current maintenance activities, eliminate wasted labor and materials, and apply the appropriate technology to maximize the impact of their maintenance budget.

Presentation details:

When: March 15, 10 a.m. (Conference is March 15-17)

Where: Room 339 in Baltimore Convention Center, Baltimore, Md.

Conference Website: <http://www.nfmt.com/>

NFMT brings together thousands of facilities decision-makers each year to explore how to cut facility management costs, re-engineer for better productivity and invest in technology that makes a difference to the bottom line.

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About Maldeis

Neil Maldeis, energy engineering manager for Trane, is responsible for the technical development, support and review of performance-based contracting solutions and activities on a national basis. He has more than 25 years of experience as a mechanical/project engineer in the building construction and energy conservation fields.

Maldeis' responsibilities include defining/developing the scope of the energy conservation/savings solutions, determining the engineering content of the solutions, identifying/incorporating customer requirements and analyzing the financial feasibility of the program measures. He is a licensed professional engineer in the state of Minnesota and has been certified by the Association of Energy Engineers as a Certified Energy Manager and a Certified Green Building Engineer. He holds a bachelor's degree in mechanical engineering from the University of Minnesota.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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