



Contact:

Joan Schimml
1-651-407-3897, joan.schimml@trane.com

High Performance Building Leader Shares Business Strategies at the International Conference on Sustainable Urbanization

- Larry G. Wash of Ingersoll Rand to deliver insights on energy planning with limited resources -

Hong Kong, Dec. 14, 2010 – In today's economy, creating a strategic energy plan is one of the most proactive business decisions companies can make.

Larry G. Wash, president of global services for Ingersoll Rand's Climate Solutions sector which includes the Hussmann, Trane and Thermo King brands, will discuss how organizations can develop an energy plan that links building health to the bottom line and will provide a financially-driven business case for improving energy efficiency during the inaugural International Conference on Sustainable Urbanization (ICSU).

Wash will discuss the opportunity for significant energy cost savings through retrofits of existing buildings and will give an overview of the top energy conservation measures (ECMs) building owners should be aware of and how to assess their savings potential and commercial viability.

The company's approach to developing an energy plan is part of its Trane High Performance Buildings strategy which links the physical environment of a building to business outcomes such as uptime of critical systems, and energy and operating efficiency.

About the Conference

When: Dec. 15, 2010, 4:50 – 5:05 p.m.
Where: Harbour Grand Kowloon Hotel
20 Tak Fung Street
Whampoa Garden, Hunghom
Kowloon, Hong Kong
Website: <http://www.polyu.edu.hk/fclu/ICSU2010/>

About the ICSU

The Faculty of Construction and Land Use (FCLU) of The Hong Kong Polytechnic University (PolyU) will hold the First International Conference on Sustainable Urbanization (ICSU) on December 15-17, 2010, in Hong Kong. This conference series is launched to provide an international forum for the international scientific/engineering community to examine urbanization with limited resources to find effective solutions to ensure a sustainable process, operation and management of urbanized areas.

###

High Performance Building Leader Shares Business Strategies at the ICSU page – 2

About Larry G. Wash

Larry G. Wash is the president of global services for the Climate Solutions sector of Ingersoll Rand. Climate Solutions is comprised of Hussmann, Thermo King and Trane, three industry-leading building, transportation and refrigeration brands. Wash has full responsibility for the management and performance of the services businesses which include aftermarket service and parts, turnkey and controls contracting, and performance-based energy services for commercial buildings and transportation.

With executive responsibility for the organization's strategic direction, operating performance and marketplace differentiation, Wash has led Hussmann, Thermo King and Trane on a multi-year journey to drive profitable revenue growth in attractive, emerging markets in Latin America, Asia Pacific, Europe, Middle East, India and Africa, as well as mature markets in North America.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$13 billion global business committed to sustainable business practices within our company and for our customers. The Center for Energy Efficiency and Sustainability at Ingersoll Rand is a global group of experts dedicated to integrating best practices for the long-term use of energy and other resources. More information is available at www.irco.com.