



FOR IMMEDIATE RELEASE

Trane Demonstrates Energy Management Success One Building at a Time

*-- Ingersoll Rand case example anticipating \$1.1 million
in expected recurring annual energy cost avoidance --*

Atlantic City, New Jersey, March 23, 2009 – Global companies covet proven strategies to manage energy use in buildings, because the outcomes are profound – real financial return on investment, high performance working environments, improved associate productivity, not to mention benefits to the environment.

Paul Wheeler, national service engineer for Trane, will present a case study at the **Association of Energy Engineers (AEE) Globalcon 2009 conference** about the energy management strategy that Ingersoll Rand employed in its Residential Systems facility in Tyler, Texas.

The strategy and its related process improvements are expected to net \$1.1 million in recurring annual energy cost avoidance for the next eight years. The energy avoided is the equivalent of planting 237,546 trees, powering 1,285 homes and removing 1,697 cars from the road. Details of the presentation are:

When: April 1, 2009 at 3:00 p.m. (Conference is April 1-2)
Where: Atlantic City Convention Center, Atlantic City, N.J.

Wheeler's presentation offers an overview of the Trane process that was used to assess energy consumption, improve efficiency and implement a plan to continually monitor energy use. He will detail the analysis process and how the energy management program was implemented including policy decisions, behavior changes, process changes, replacement projects, and improved operations and maintenance practices.

The Ingersoll Rand facility in Tyler serves as the headquarters for its Residential Systems sector and manufactures heating, ventilation and air conditioning systems (HVAC) under the Trane and American Standard brands. The Tyler operation is the company's largest production facility for residential HVAC systems and has a 51 year history in its current location.

Globalcon 2009 is the 20th anniversary of this major energy industry event presented by the AEE. The conference is designed to educate industry leaders on the latest developments in the energy field, new technologies, energy supply options, and innovative and cost-conscious project implementation strategies.

The AEE's more than 9,500 members include energy engineering and management professionals in 73 nations. AEE provides informational outreach programs including conferences, seminars and reference books. The Association also offers professional certifications including Certified Energy Manager, Certified Building Commissioning Professional, Certified Energy Procurement Professional, Certified Sustainable Development Professional, Certified Carbon Reduction Manager and Certified Measurement & Verification Professional.

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Paul Wheeler is a national service engineer, with 30 years of experience in facilities management, including eight years designing and executing outsourced operations and maintenance solutions for Trane customers. He resides in Texas and is a Professional Engineer (PE).

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Ingersoll Rand is a global diversified industrial firm providing products, services and solutions to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and enhance industrial productivity and efficiency. Driven by a 100-year-old tradition of technological innovation, we enable companies and their customers to create progress. For more information, visit www.ingersollrand.com.

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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