



## News Release

FOR IMMEDIATE RELEASE

### **Ingersoll Rand Leader Presents Strategies to Help Businesses Drive Innovation and Deliver High Performance Results**

**London – September 14, 2010** – Business leaders are under significant pressure to deliver more with less especially during this uncertain economic landscape.

To overcome these challenges, business decision makers are increasingly relying on innovation and collaboration to improve operational efficiency and insulate their businesses from market swings. The key to achieving improved efficiency and differentiation is presenting financially-motivated businesses cases for implementing innovation.

**Thomas Mathen**, vice president of the northern Europe territory for the Trane business of Ingersoll Rand, will participate in a plenary session at the *Financial Times* Investing in Innovative Design and Technology conference on Thursday, Sept. 16, 2010.

During the panel discussion, “Collaborative and Design-led Innovation: Delivering More with Less,” Mathen will join other innovation leaders to share insights about the importance of developing a corporate mindset of innovation and collaboration in order to future proof businesses.

#### **Details of Panel Discussion**

When: Thursday, September 16 at 11:45 a.m.

Where: Marlborough House  
Marlborough Road  
St. James’s, London SW1A 1DD, United Kingdom  
020 7747 6491

Conference website: <http://www.ftconferences.com/design/>

#### **Conference Description**

Innovative technologies and new designs are the platform to a new world economy. By harnessing the power of creativity and marrying this with investment, businesses from all sectors and markets can realize the benefits.

At the *Financial Times* Summit - Investing in Innovative Design & Technology - attendees will hear from world-leading companies and visionaries whose innovative approaches are already driving positive change. Their inspirational ideas prove that design and technology is the cornerstone of the future - and that creativity and good business sense can go hand in hand.

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### **About Thomas Mathen**

Thomas Mathen brings more than 25 years of experience in general management, leading business turnarounds, product engineering, product and strategic marketing to his current role of vice president for the northern European territory for Ingersoll Rand. Mathen has been responsible for the global manufacturer's product innovation in stable and crisis market environments – including security technologies, HVAC solutions and equipment. His other industry experience includes power generation, electrical distribution, construction, process control and instrumentation systems. Mathen holds a bachelor of engineering degree from the Indian Institute of Technology and an MBA from the Fuqua School of Management at Duke University, USA.

### **About Trane**

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments, improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy-efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit [www.Trane.com](http://www.Trane.com).

### **About Ingersoll Rand**

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$13 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit [www.ingersollrand.com](http://www.ingersollrand.com).

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