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Trane Brazil Leaders Discuss High Performance Buildings and Variable Water Flow Systems at the National Meeting of Designers and Consulting Companies and CONBRAVA

Attendees learn about energy management strategies to help create green buildings and high performance in acclimatization systems and reduce environmental impact

São Paulo, SP, September 20, 2011 – Buildings account for nearly half of the energy consumption in Brazil, according to the Ministry of Mines and Energy. The Green Building Council-Brazil reports that improving performance of existing buildings can generate a 15-to-one lifecycle return on investment, generating occupant health, energy and operational savings.

Leaders from Trane, a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand, will share energy management strategies to help create high performance buildings at the upcoming National Department of Designing and Consulting Companies and Brazilian Refrigeration, Air Conditioning, Ventilation, Heating and Air Treatment Congress (CONBRAVA) conferences.

Trane creates innovative high performance buildings using a unique methodology that combines financial, operating and energy analysis with specialized service offers and available financing. High performance buildings are safe, comfortable and efficient.

The presentations by Trane leaders will cover:

- How to use a lifecycle approach to building development and management
- How to establish and maintain operating metrics
- How to implement performance-based service concepts and predictive maintenance strategies
- How to satisfy demand from residential and commercial customers seeking efficient and ecological solutions
- How to offer high performance in acclimatization and less environmental impact

National Meeting of Designers and Consulting Companies

Manoel Gameiro, business leader at Trane Brazil, will discuss the importance of ensuring that high performance is a constant throughout a building's lifecycle, not just during construction, at the ninth annual National Meeting of Designing and Consulting Companies.

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Trane Brazil Leaders Discuss High Performance Building – 2

Presentation details:

Presentation title: “High Performance Buildings – Achieving Superior Performance for Life”

When: Friday, September 23 at 14:00 p.m. (conference is September 22-23)

Where: Centro de Exposições Imigrantes - Rodovia dos Imigrantes, Km 1,5 - São Paulo, SP.

Conference website: <http://www.febrava.com.br/pt-br/Eventos-Simultaneos/XI-Encontro-Nacional-de-Empresas-Projetistas-e-Consultores/>

CONBRAVA

Marcelo Lemes, national sales manager for Trane Brazil, will address how engineers and technicians in attendance at the 12th CONBRAVA -Brazilian Refrigeration, Air Conditioning, Ventilation, Heating and Air Treatment Congress can satisfy demand from residential and commercial customers seeking efficient and ecological solutions.

Presentation details:

Presentation title: “Trane Variable Water Flow System”

When: Friday, September 23 at 17:45 p.m. (conference is September 21-23)

Where: Room A at Centro de Exposições Imigrantes - Rodovia dos Imigrantes, Km 1,5 - São Paulo, SP.

Conference website: <http://www.febrava.com.br/Eventos-Simultaneos/XII-CONBRAVA/>

About the National Meeting of Designers and Consulting Companies

The ninth annual National Meeting of Designing and Consulting Companies is sponsored by the National Department of Designing and Consulting Companies (DNPC) of the Brazilian Refrigeration, Air Conditioning, Ventilation and Heating Association (ABRAVA). The DNPC, which is focused on health and air quality, chose as the theme for the event “Air Filtering within the context of the NBR 16401.”

About the CONBRAVA

The 12th CONBRAVA (Brazilian Refrigeration, Air Conditioning, Ventilation, Heating and Air Treatment Congress) presents technologies and professional development opportunities for engineers and technicians in the HVAC-R industry. The theme of this year’s congress is “Promotion of Sustainability – HVAC & Refrigeration without Global Warming.”

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About Manoel Gameiro

Manoel Luiz Simões Gameiro is business leader at Trane Brazil, a global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand. With 25 years of experience in the air-conditioning industry, Gameiro is chairman of the board and vice-president of GBC (Green Building Council) Brazil. He also serves as vice president of energy efficiency for ABRAVA (Brazilian Refrigeration, Air Conditioning, Ventilation and Heating Association) and is a member of the technical committee of Procel Edifica. He has been a member of ASHRAE (American Society of Heating, Refrigerating and Air-Conditioning Engineers) since 1989 and currently serves as chapter program director for ASHRAE Brasil.

Gameiro holds a degree in mechanical engineering with specialization in refrigeration and air conditioning from the Industrial Engineering University – FEI. He also has a master’s degree in business administration from the BSP (Business School of São Paulo).

About Marcelo Lemes

Marcelo Lemes is national sales manager in Trane Brazil, a global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand. Previously, Lemes was branch manager of Trane in Rio de Janeiro from 1995 to 2003. Lemes has a degree in electrical engineering with post graduate work in marketing from ESPM (Escola Superior de Propaganda e Marketing) and an Executive MBA from Coppead (UFRJ – Universidade Federal do Rio de Janeiro).

Trane High Performance Buildings

Trane creates innovative high performance buildings using unique methodology that combines financial, operating and energy analysis with specialized service offers and available financing. High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business missions by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances. For more information about high performance buildings, visit www.trane.com/highperformancebuildings.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and

efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.