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## **Trane Leaders to Discuss Benefits of Continuous Commissioning at 2011 Building Owners and Managers Association International Conference**

*Intelligent services have been found to reduce service costs as much as 20 percent*

**Washington, D.C.** (June 23, 2011) — Intelligent building services that monitor building systems and identify potential problems early have been found to reduce service costs as much as 20 percent<sup>1</sup>.

At the upcoming Building Owners and Managers Association (BOMA) International Conference, co-presenters from Trane and Brandywine Realty Trust will discuss best practices for continuously commissioning building systems on the journey to attaining high performance buildings.

High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business mission by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances.

Presenters will include **Scott Lenger, director of commercial markets at Trane** - a leading global provider of indoor comfort systems and solutions and a brand of Ingersoll Rand; **Jeff Cryder, program manager for Trane**; and Wayne Shepherd, regional operations manager for Brandywine Realty Trust.

When Brandywine Realty Trust decided they needed “a set of glasses” to help see inside their 19-building portfolio, they acquired an ongoing commissioning system to give them enhanced monitoring and service through a continuous connection. Presenters will discuss how the system has increased tenant satisfaction while significantly reducing energy costs and service call incidents.

Attendees will learn how to:

- Achieve operational excellence using new technologies that continuously commission building systems
- Integrate and leverage technology across multiple building sites
- Reduce operating expenses through energy reduction and predictive maintenance services

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<sup>1</sup> A disciplined re-commissioning project typically yields 10-20 percent energy savings\* (Source: Evan Mills LBNL et. al.)

## Trane Leaders to Discuss Benefits of Continuous Commissioning at 2011 BOMA International Conference-2

### Presentation Details

Session Title: Capturing the Benefits of Commissioning and Service: A Brandywine Case Study

When: Monday, June 27, 2:00-3:15 pm

Where: Room Chesapeake 5 at the Gaylord National Resort & Conference Center, 201 Waterfront St., National Harbor, MD 20745

[www.bomaconvention.org/boma2011/public/Content.aspx?ID=1459&sortMenu=101000&MainMenuID=1459](http://www.bomaconvention.org/boma2011/public/Content.aspx?ID=1459&sortMenu=101000&MainMenuID=1459)

### About the BOMA International Conference and The Every Building Show®

The Building Owners and Managers Association *2011 BOMA International Conference* and *The Every Building Show* are held June 26-28 at the Gaylord National Resort & Conference Center in Washington, D.C. This is the premier event for commercial real estate professionals to learn strategies and build relationships that are vital for achieving operational excellence and sustaining their business through this difficult market cycle. Visit Trane and Ingersoll Rand Security Technologies at the conference at booth #828. Trane is a Silver sponsor of the BOMA International Conference and both Trane and Ingersoll Rand Security Technologies are Cornerstone partners of BOMA International.

Trane is also sponsoring an education track at the 2011 BOMA International Conference, "Getting (to) Smart, Leveraging Technologies and Systems for Better Operational Performance," from 9:30-10:45 a.m. on June 26 at the Gaylord National Resort & Conference Center, room Chesapeake D.

### About Lenger

Scott Lenger is director, commercial markets for Trane. He has more than 25 years of experience in the commercial building industry. He is a member of BOMA International, the American Hotel & Lodging Association and the Strategic Account Management Association. Lenger has a Bachelor of Science degree in business administration, specializing in finance and marketing from Trinity University.

### About Cryder

Jeff Cryder serves as a program manager for Trane where he is responsible for the development of sales and programs to support technology enabled service and contracting. Cryder has 30 years of experience as a professional in the heating, ventilation and air conditioning (HVAC) systems and control industry and has served in a variety of sales, marketing and management roles in HVAC service and contracting businesses. He also has experience in business leadership, marketing management and product development for several industrial and commercial sensing companies.

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### Trane High Performance Buildings

Trane creates innovative high performance buildings using unique methodology that combines financial, operating and energy analysis with specialized service offers and available financing. High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business missions by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances. For more information about high performance buildings, visit [www.trane.com/highperformancebuildings](http://www.trane.com/highperformancebuildings).

### About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit [www.ingersollrand.com](http://www.ingersollrand.com).