



FOR IMMEDIATE RELEASE

Trane Shares Performance Contracting Methodologies to Commercial Real Estate Owners and Property Managers at BOMA 2009 International Conference

-- Business Sponsors Annual Industry Conference, Further Reinforcing its Commitment to Commercial Real Estate Industry as a BOMA Cornerstone Partner --

Philadelphia, Pennsylvania June 22, 2009 –At the upcoming Building Owners and Managers Association (BOMA) 2009 International Conference in Philadelphia, Trane leaders will educate building owners and property managers on how to take advantage of performance contracting (PC) to finance energy and operating projects in their buildings.

PC is a model that allows building owners to use future energy and operational savings to finance infrastructure improvement projects. It is an option for funding energy-saving improvements in buildings that provides measurable business results. By managing and optimizing energy use, companies can leverage operational savings to support strategic business objectives.

Dane Taival, vice president, contracting solutions for Trane, will participate in a panel discussion on PC at the BOMA 2009 International Conference.

Attendees of the panel will learn PC basics and benefits; management of the energy PC process; how to increase the potential for self-financing; and how employing an energy service company (ESCO) can help assure building performance.

Details of the presentation are:

When: June 29, 2009 at 2:00 p.m. (Conference is June 28-30)

Where: Pennsylvania Convention Center, Philadelphia, Pa.

Conference Web site: <http://www.bomaconvention.org/boma2009/custom/splash.html>

Trane has saved property owners up to 50 percent in operating costs, and the industry leader has significant performance contracting experience, handling nearly \$1 billion in performance contracts and saving both money and the environment in the process. PC projects led by Trane have made the same environmental impact as removing 18,722 cars from the highway, saving 68,074,062 gallons of water, or planting 21,843 trees.

Trane is a BOMA Cornerstone Partner and Sponsor of Event

Trane is a BOMA Cornerstone Partner, demonstrating Trane's commitment to support BOMA with the needed resources to advance its advocacy, education and research initiatives that benefit the entire commercial real estate industry. At the conference, Trane leaders will be available at the BOMA Leadership Reception on June 27 and at Exhibit Show booth 1031. Trane is also hosting the Welcome Party on Sunday, June 28 and the BOMA Chapter President Breakfast on June 30.

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The 2009 BOMA International Conference and The Office Building Show brings together building managers, owners, developers and other commercial real estate professionals to talk about challenges and opportunities in the current economic climate.

BOMA International aims to provide its 16,500 members with information and advocacy on office building development, leasing, operating costs, energy consumption, building codes, legislation and new technology to help run the more than nine billion square feet of commercial properties managed or owned by members in North America.

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About Taival

Dane Taival is the vice president of the Trane contracting solutions business in the Americas and is responsible for developing and delivering commercial building modernization and improvement services and solutions. Taival has been with Trane for 16 years and handles asset management and high performance building services, controls contracting, and comprehensive solutions. With 17 years of experience in the HVAC industry, his position establishes the direction for the business and creates new offerings to fuel the organization's growth.

He earned a bachelor's degree in mechanical engineering from the University of Minnesota and a master's degree in business administration from the University of Wisconsin. He is also a registered professional engineer (PE) and certified energy manager (CEM).

About Trane

Trane, a business of Ingersoll Rand - the world leader in creating and sustaining safe, comfortable and energy efficient environments - improves the performance of homes and buildings around the world. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced controls for homes and commercial buildings. For more information, visit www.Trane.com.

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