



NEWS RELEASE

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FOR IMMEDIATE RELEASE

American Medical Systems Expects to Increase Energy Efficiency by 20 Percent and Earn \$50,000 in Rebates

Medical device manufacturer earns Trane “Energy Efficiency Leader Award”

Minneapolis (June 28, 2011) — American Medical Systems® (AMS), a leading provider of world-class devices and therapies for male and female pelvic health, recently completed energy-saving infrastructure upgrades that provide the critical system reliability needed to maintain strict, round-the-clock temperature control in the company’s manufacturing facility.

AMS, a company known for their innovation, selected a comprehensive solution that replaced aging infrastructure systems with high-efficiency solutions and undertook a 10-year service agreement to budget service costs on an annualized basis. The upgraded systems are expected to increase operational and energy efficiency while reducing annual energy costs by 20 percent. The upgrades will also generate approximately \$50,000 in rebates from Xcel Energy.

To recognize AMS’ commitment to improving building performance and sustainability, Trane, a leading global provider of indoor comfort systems and services and a brand of Ingersoll Rand, is presenting the company with its “Energy Efficiency Leader Award.” AMS is one of only a few manufacturing facilities worldwide to receive this award for its commitment to the journey of becoming a high performance building.

AMS will be recognized at an award presentation that will take place on June 29 at 12:30 p.m. at AMS headquarters, 10700 Bren Road West, Minnetonka, MN 55343. Mitchell Farrell, district general manager for Trane, will present the award to Tom Rasmussen, vice president of operations for AMS.

“At AMS, we are mindful to make decisions that can have a positive impact on energy savings and the environment,” said Rasmussen. “We sleep better at night knowing that these infrastructure systems safeguard the carefully controlled manufacturing environment that our business depends upon. Knowing that these systems reduce energy costs and are environmentally aware makes us feel even better about our decisions. In fact, even when the temperature topped 100 degrees earlier this month, the cooling system maintained the ideal environment while running at only 60 percent of capacity.”

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Sustainable solutions such as those AMS has chosen can increase worker productivity—and may even reduce sick time—according to a recent study by the University of San Diego and CB Richard Ellis. The research examined the productivity of more than 500 tenant companies who have moved into Leadership in Energy and Environmental Design (LEED)-certified or Energy Star-labeled buildings. The study found that, compared to non-green buildings, healthier buildings reduce sick time and increase employee productivity.

AMS has already demonstrated a strong commitment to a healthy and productive work environment by piloting a program called *Lifeworks*, which is a flexible work program designed to provide greater life balance for employees with the freedom to choose when, where and how they get results. *Lifeworks* also achieves sustainability by transforming the office environment into a dynamic multi-use space where employees are not assigned to a specific cube or private office but rather share a functionally branded space resulting in efficient use of natural resources while decreasing their footprint on the environment.

The company also champions worker productivity and creativity through an annual Innovations Award program that was created to recognize innovation at AMS and to seed new products into the pipeline. An important aspect of the selection process is through peer recognition, where each employee can cast their vote for the most promising new innovation. The Innovation Award Fair at AMS was held in June. At this event, employees had the opportunity to interact with the inventors, ask questions and potentially view product samples.

AMS selects customized solutions from Trane

The upgrades completed at AMS link the physical environment of the company's headquarters building to the company's mission which is to create world-class devices and therapies for male and female pelvic health. This link represents a key step on the journey to creating a high performance building.

High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business missions by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances.

The infrastructure improvement project was initiated in January 2011, and installation was completed in just three weeks in March. Because of strict tolerances in the AMS manufacturing facility, the system shutdown was very carefully orchestrated to ensure that there were no productivity losses. Prior to selecting the infrastructure upgrades, AMS leaders conducted a preliminary analysis of their chilled water system plant. Based on the results, they selected solutions that best fit their needs, including a high efficiency chilled water system to serve the 21,000-square-foot manufacturing facility.

AMS facilities managers can customize the chilled water system, depending on the needs of the building at a particular time. Energy-saving options include: adaptive frequency drives to optimize compressor performance, heat recovery to reduce operating costs and a free cooling feature which can provide up to 45 percent of nominal chiller capacity without running the compressor.

A building automation system was added for centralized control of the chilled water system plant. It can be expanded if needed to control infrastructure systems throughout the building.

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About American Medical Systems

American Medical Systems, a wholly owned subsidiary of Endo Pharmaceutical headquartered in Minnetonka, Minn., is a diversified supplier of medical devices and procedures to cure incontinence, erectile dysfunction, benign prostatic hyperplasia (BPH), pelvic floor prolapse and other pelvic disorders in men and women. These disorders can significantly diminish one's quality of life and profoundly affect social relationships. In recent years, the number of people seeking treatment has increased markedly as a result of longer lives, higher quality-of-life expectations and greater awareness of new treatment alternatives. American Medical Systems' products reduce or eliminate the incapacitating effects of these diseases, often through minimally invasive therapies. The company's products were used to treat more than 340,000 patients in 2010.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands — including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® — work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

Trane High Performance Buildings

Trane creates innovative high performance buildings using unique methodology that combines financial, operating and energy analysis with specialized service offers and available financing. High performance buildings are safe, comfortable and efficient. They meet specific standards for energy and water use, system reliability and uptime, environmental compliance, occupant comfort and safety, and other success factors. High performance buildings help owners and occupants be more productive and achieve their business missions by using design and operating standards that are created, measured and continually validated to deliver established outcomes within specified tolerances. For more information about high performance buildings, visit www.trane.com/highperformancebuildings.