



**TRANE®**



# *Trane Select Agreements*

*Comprehensive service Agreements for HVAC systems.*

# What’s critical to you today

- Optimized equipment operation
- Low maintenance costs
- Minimized energy consumption
- Budgetable expenses
- Compliance with local government and environment regulations
- Constant performance with no hassles or worries
- Elimination of operating losses
- Limited downtime

## Best cost of ownership - Reliability of service

### What we can do for you

Service is all about providing solutions to the issues that matter to you. Through our long-term relationship with our customers, we create service programs and tools that offer new and better ways to serve you. Trane Select Agreements are programs tailored to your needs, your business and your application. They have been designed to provide operating efficiency, prolong your system life and help you cut your costs.

### Why you should choose a Trane Select Agreement

Most facility managers understand their organization’s dependence on their HVAC system. Building owners and tenants also realize that their HVAC equipment is essential to ensure the comfort of occupants. But equipment that is improperly maintained can fail to provide the level of efficiency needed. Trane combines the expertise of a global manufacturing and distribution company with local experienced service personnel to help you recognize your HVAC system’s maintenance needs.

With a Trane service agreement, your equipment will receive regular inspection, preventive maintenance, and proper calibration. Any potential problem will be corrected before anyone in your building becomes aware of it.

And when it comes to expenses, the best surprise is no surprise. You choose your level of coverage and know exactly what services and parts are covered. Trane service solutions help you eliminate the risk of high cost repairs and predict your maintenance costs. The bottom line is, you can save money while obtaining a complete portfolio of value-added services.



“The HVAC installation I have invested in plays a major role in my business. I need to ensure it is always running at its optimal performance to maximize the company’s profit margin.”



# Trane Select Agreements

With our extended service plans, we offer to become your service solutions provider and protect your HVAC installation investment. Trane Select Agreements are tailored to your specific needs. They offer four different levels of coverage. From preventive maintenance plans to fully comprehensive solutions, you have the option of selecting the coverage that best suits your requirements.

Choosing a Trane Select Agreement is a simple stress reducing strategy. Trane service experts will listen to your needs and help you select the agreement that best fits your application.

	1	2	3	4
Liability				
24 hrs/day, 7 days/week	•	•	•	•
Maintenance				
Preventive				
Inspection visits	•	•	•	•
Annual maintenance	•	•	•	•
Predictive				
Oil analysis	•	•	•	•
Coil cleaning		•	•	•
Tube testing			•	•
Coverage				
Compressor	•	•	•	•
All parts		•	•	•
Fully comprehensive (parts/labor)			•	•
Life cycle management				
Supply replacement unit				•



“Service is not only about providing you with spare parts. At Trane it is an attitude. We are committed to providing you with service solutions that are efficient and reliable. Just like our machines.”

## 1 24/7\* + Maintenance + compressor coverage



### 24 Hrs/day, 7 days/week\*

All Trane Select Agreement customers have access to a service hotline, 24 hours a day, 7 days a week. When on-site intervention is required, a Trane experienced technician will reach the customer's premises with a guaranteed response time. Our service Agreements offer priority service. Response will be 2 to 48 hours as specified in agreement.

**Round-the-clock assistance and guaranteed response time.**

\*Where available



### Maintenance

**Trane Select Agreement 1** is designed to meet the periodic maintenance requirements of your HVAC system. It features regular inspection visits and annual maintenance. Preventive maintenance is also included and covers oil analysis.

**Close monitoring of your system condition for greater efficiency and savings.**



### Compressor coverage

Driven by a commitment to providing customers with continuously improved energysaving solutions, Trane continues as the world's leading designer and manufacturer of compressors for the air-conditioning market. Because our technology is so reliable, we offer compressor coverage in all four Trane Select Agreements.

**Coverage of the most critical part in your equipment.**



## 2 24/7\* + Maintenance + parts coverage



### 24 Hrs/day, 7 days/week\*

**Trane Select Agreement 2** is an extensive maintenance plan designed to inspect, clean, and analyze your HVAC system. It covers all the preventive and predictive maintenance included in Select Agreement 1, plus condenser coil cleaning.

**Close monitoring and cleaning of your system for early failure detection and increased uptime.**

\*Where available



### Parts coverage

Whether your HVAC system is experiencing a minor problem or a facility-wide shutdown, Trane Select Agreement 2 includes priority intervention and parts in addition to compressor coverage.

**Easier maintenance cost predictability.**

**Trane Select Agreements can be applied to our entire product portfolio.**



3

## 24/7\* + Maintenance + full coverage



### Maintenance

**Trane Select Agreement 3** is a full coverage maintenance plan designed to prevent, correct, and maintain your HVAC system at maximum performance. Ranging from inspection visits to system analysis, it meets complete equipment and operational requirements.

It covers all the preventive and predictive maintenance included in Select Agreement 2 plus heat exchanger tube testing. Trane Select Agreement 3 ensures that your equipment lifecycle is extended while your operating costs decrease.

**All-inclusive preventive and predictive maintenance for continuous peak efficiency.**



### Full coverage

In addition to full parts replacement and compressor coverage, Trane Select Agreement 3 covers labor and refrigerant during the routine interventions.

\*Where available



## The longer you stay the more you save!

The benefits of buying a Trane Select Agreement are unquestionable. Besides gaining priority response, maintenance and parts coverage, you can plan efficiently and save money. With a Trane Select Agreement, you drastically decrease your administration-related expenses as well as in-house labour and outside maintenance expenses to save up to 25% in operating costs. The longer your Agreement term, the more money you save, leaving it up to Trane to support your aging equipment.

**Year after year, we are committed to ensuring that your investment is operating at optimum performance at all times.**

4

## 24/7\* + Maintenance + full coverage + life cycle management



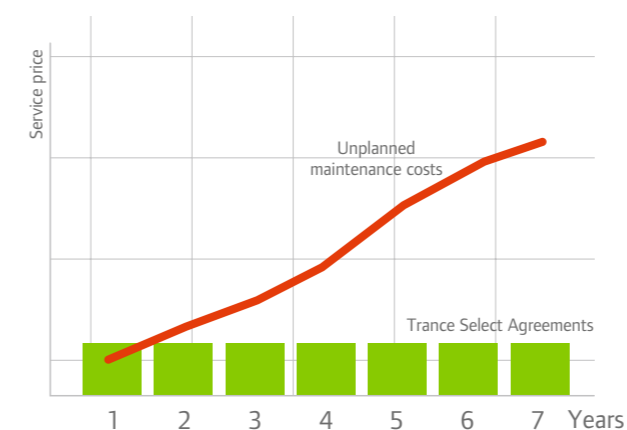
### Life cycle management: the optimum service Agreement

**Trane Select Agreement 4** is the ultimate coverage. Specially designed for aging products, this Life Cycle plan offers all the advantages already included in Trane Select Agreement 3 and covers your equipment replacement within the Agreement period.

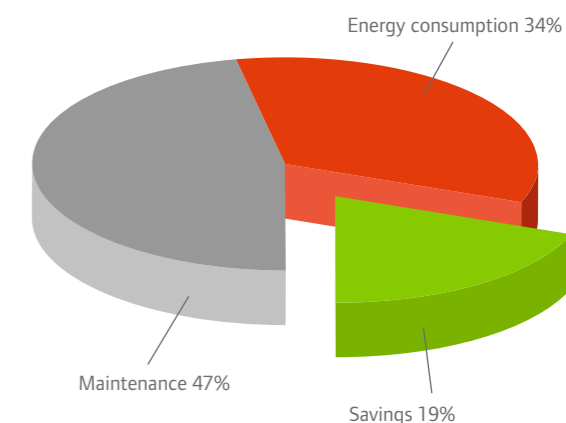
**Proven reliability: it all adds up to your total peace of mind.**

\*Where available

### Constant maintenance costs



### Improved cost of ownership



# Our service solutions portfolio

At Trane, we are committed to providing a comprehensive portfolio of HVAC solutions throughout your system lifecycle.



## Breakdown resolution

No one plans for breakdowns, but when they happen you need the right partner. Our expert Service Engineers use the latest diagnostic tools to guide you through your options to Repair, Renew, Replace or ReThink.



## Secure operations

At every point during the lifetime of your equipment – installation, commissioning, maintenance or breakdown – Trane can offer an effective solution with commissioning, first-aid kits and service agreements.



## System upgrade

Trane Building Advantage

Trane is committed to bringing the latest technological advantages to our customers through a wide portfolio of solutions which increase the Efficiency, Reliability and Sustainability of their HVAC plants. Our Service Engineers use their expertise together with the latest diagnostic tools to future-proof your system and make it “better than before”.



## Equipment rental

For special events, exceptional needs or when you want to ReThink HVAC management, Trane Rental Services have the right solution. With our extensive fleet of equipment, we can perfectly match your temporary heating and cooling requirements.

## Contact us

With over 1000 of the best trained sales engineers and service technicians in the industry, Trane is in the best position to serve your needs. Just call us and we will help you select the ideal Trane Select Agreement.



Trane® is a brand of Ingersoll Rand®. Ingersoll Rand (NYSE:IR) advances the quality of life by creating comfortable, sustainable and efficient environments. Our people and our family of brands—including Ingersoll Rand®, Trane®, Thermo King® and Club Car® — work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; and increase industrial productivity and efficiency. We are a global business committed to a world of sustainable progress and enduring results.



[trane.eu](http://trane.eu)

[ingersollrand.com](http://ingersollrand.com)