



## News Release

**FOR IMMEDIATE RELEASE**

### **Hotel Sea Princess, Winner International Gold Star Award for Quality and Excellence, Deploys Trane System**

*Non-corrosive and high-efficiency cooling from Trane*

New Delhi, India, June, 9, 2006 -- In an effort to combat corrosion and reduce energy consumption, one of the Mumbai's oldest 5 star hotels, Sea Princess, awarded Trane the contract for their air-conditioning requirements.

Sea Princess is undertaking a major expansion drive. The new 4000 square feet conference, banquet and party hall facilities where the Trane unitary system is installed, will accommodate 200 to 400 people each.

Two main concerns for Hotel Sea Princess, located on the Juhu beach in Mumbai, were corrosion and energy efficiency. These have been addressed by the TTA Condensing units called Trane Odyssey™ ductable split system with copper fins which provide protection against corrosion and greater efficiency at part load. This unique solution is designed by Trane for sea coast applications.

"The programmable digital controller in the Trane system allows us to preset our requirements. We can therefore run the system selectively only for the area in use, rather than for the entire 4000 sq.ft. area," said Mr. Pradeep Dighe, chief engineer, Hotel Sea Princess. "In addition, the units can be operated for precise temperature settings with weekly and daily programming. The resultant energy savings justify the investment.

Another factor was indoor air quality. The system is designed in such a way that ample amount of fresh air is provided as per design standards. Fresh air is vital in the hospitality business. Any compromise in this area can have a serious impact on our bottom line," he added.

Trane's split air conditioning units up to 2 tons carry the ENERGY STAR\* label, a qualification on equipment that uses (7-10%) less energy than standard equipment footprint. Similarly, the newly introduced unitary systems for small-to-midsized buildings have a higher Energy Efficiency Ratio\*\* as compared to other products

"Energy efficiency will always be a critical issue and a priority for Trane," said Manoj Mathur, business leader for Trane in India. "Trane is committed to delivering on India's growing customer needs with responsible comfort solutions. Our customers are demanding comfort solutions that are energy efficient, reliable, easy to install and maintain and with modern pleasing designs that match their lifestyle."

Trane has provided HVAC systems and solutions to all leading hospitality majors in India – enhancing their indoor environments through improved indoor air quality, humidity control, and

energy efficient performance. Launched in India in March 2006, Trane's unitary systems include a comprehensive range of air conditioning solutions for homes and small-to-midsize buildings like premium offices, schools, small hotels and shopping malls.

Trane's business in India was established in 1993 and is playing a major role in providing the Indian market with state-of-the-art HVAC products, systems and services that are energy efficient and environmentally responsible.

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Trane, the air conditioning systems and services business of American Standard Companies, is a leading global provider of indoor comfort systems and comprehensive facility solutions. Its offerings include energy-efficient heating, ventilating and air conditioning systems, service and parts support, advanced building controls and financing solutions. Each Trane system is designed to meet the specific needs of customers who want heating, cooling, dehumidifying and air cleaning systems for residential, commercial, institutional and industrial applications. In 2005, Trane contributed \$6.015 billion to American Standard's total sales of \$10.264 billion. For more information, visit the Trane Web site at [www.trane.com](http://www.trane.com).

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\* Earning the ENERGY STAR means products meet strict energy efficiency guidelines set by the US Environmental Protection Agency and the Department of Energy.

\*\* The Energy Efficiency Ratio is the standard provided by the Air-Conditioning and Refrigeration Institute (ARI) for unitary air-conditioning whereby, equipment performance ratings can be compared from product to product.