



News Release

FOR IMMEDIATE RELEASE

New Clarksville Hospital Targets Medical Talent With New, State-of-the-Art HVAC System from Trane

Clarksville, Tenn., September 25, 2006 – Gateway Health System chose the hometown favorite to equip its new 490,000-square-foot, 270-bed hospital with a comprehensive heating, ventilation and air conditioning (HVAC) system.

Trane employs 1,500 at its manufacturing facility here, all of whom will potentially benefit from the upgraded system. As part of the construction, scheduled for completion in fall of 2008, Trane will provide the following:

- Trane centrifugal water chillers.
- Trane central station indoor air handler units.
- Fan coil units.
- Trane hydronic unit heater.
- Trane Building Automation Systems (BAS) that include computer workstations, software, multi-purpose control modules and terminal controllers.

Hospitals place the most stringent requirements on their HVAC systems, demanding precise control of temperature and humidity as well as clean air. Specialized surgical procedures raise those requirements further, with many procedures possible only in extremely pristine environmental conditions.

“Trane was able to meet our strict air-quality standards, providing everything we needed from a single source,” says Gene Hildman, director of engineering services at Triad Hospitals Inc. in Plano, Texas. Triad, which owns and operates over 55 major hospitals, will own and manage the Clarksville facility once construction is complete.

“We are proud to have been chosen as a single-source supplier of Trane’s fully integrated equipment and automation control systems that are specially designed to comply with the stringent performance requirements of this state-of-the-art hospital,” says Jim Bierkamp, district manager of Tennessee Trane. “The Trane control systems will not only help maintain ideal environmental conditions within the medical facility, but also maximize energy efficiencies and building performance that should result in substantial cost savings.”

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Doug Apelt, Trane plant manager, added, "Maintaining such high standards will enable the new medical center to attract much-needed specialists to the Clarksville area, which in turn helps our employees and their families."

Trane has been a partner to hospitals for over 40 years, providing a range of systems, services and solutions to optimize healing environments, improve patient outcomes, increase comfort levels of staff and patients, and optimize facility investment. Nearly half of all healthcare facilities in North America rely upon Trane systems for their comfort needs.

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Trane, the air conditioning systems and services business of American Standard Companies, is a leading global provider of indoor comfort systems and comprehensive facility solutions. Its offerings include energy efficient heating, ventilating and air conditioning systems, service and parts support, advanced building controls and financing solutions. Each Trane system is designed to meet the specific needs of customers who want heating, cooling, dehumidifying and air cleaning systems for residential, commercial, institutional and industrial applications. In 2005, Trane contributed \$6.015 billion to American Standard's total sales of \$10.264 billion. For more information, visit the Trane Web site at www.trane.com.

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