



News Release

FOR IMMEDIATE RELEASE

Charlotte-Mecklenburg Schools Expect to Cut Energy Costs By Half a Million Dollars

Piscataway, N.J., August 6, 2006 – When Charlotte-Mecklenburg (North Carolina) Schools was faced with an aging infrastructure and a shrinking budget, they understandably looked to reduce energy consumption and heating, ventilation and air conditioning (HVAC) system maintenance costs, without sacrificing indoor comfort.

With few solutions to be found, the school system decided to engage in a Performance Agreement for Comfort from Trane (PACT™). The 12-year contract, covering seven schools and 568 mobile classrooms, is projected to deliver more than \$550,000 in annual energy savings.

PACT consists of a package of products and services customized to specific building requirements and designed to deliver significant energy, water and operating cost reductions. The energy savings achieved through the new Charlotte-Mecklenburg Schools PACT are projected to pay for facility enhancements and renovations included in the contract.

As part of the planned renovation, scheduled for completion in September 2006, Trane will upgrade or provide the following:

- Retrofitting three Trane Tracer Summit™ building automation systems to control climate, lighting, energy consumption, scheduling and other building features in three district high schools.
- Service to a mix of both air-cooled and water-cooled chillers from Trane and three other manufacturers, as well as the boilers within all seven schools.
- Energy Conservation Measures (ECMs) for lighting, water, controls and mechanical improvements.

“Trane is a quality manufacturer of equipment and controls,” says Guy Chamberlain III PE, associate superintendent of auxiliary services for Charlotte-Mecklenburg Schools. “They have dedicated personnel who strive to meet our needs, both short-term and long-term.”

Adds Rich Penner, account manager for Trane in Charlotte: “In addition to saving energy, we believe our energy conservation measures will also enhance indoor air quality and building comfort.”

To see how the Trane Tracer Summit™ building automation system works to control climate, lighting, energy consumption, scheduling and other building features, visit <http://www.traceres.trane.com/demo/retail/index.htm>.

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Trane has been serving Charlotte-Mecklenburg Schools for nearly 30 years. For more than 50 years, Trane has provided HVAC systems and solutions to education customers – enhancing their indoor and outdoor environments through improved indoor air quality, humidity control, acoustics and energy efficiency performance. Trane has supplied more HVAC products, systems and services to schools than any other manufacturer.

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Performance Agreement for Comfort from Trane (PACT) helps building owners create high-performance environments and significantly reduce energy and operating costs. Cost savings help fund facility enhancements included in the contract. Trane is the only single-source, integrated comfort solutions provider offering performance-contracting solutions.

Trane, the air conditioning systems and services business of American Standard Companies, is a leading global provider of indoor comfort systems and comprehensive facility solutions. Its offerings include energy efficient heating, ventilating and air conditioning systems, service and parts support, advanced building controls and financing solutions. Each Trane system is designed to meet the specific needs of customers who want heating, cooling, dehumidifying and air cleaning systems for residential, commercial, institutional and industrial applications. In 2004, Trane contributed \$5.3 billion to American Standard's total sales of \$9.509 billion. For more information, visit the Trane Web site at www.trane.com.

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